

Corporate Profile

JHI

See property differently



About JHI Properties

JHI Properties is an independent property services company which delivers comprehensive service offerings to a wide client base.

Our skills-base and technology platform, coupled with our innovative, entrepreneurial drive will support your business - from identifying opportunities to extracting value from your property portfolio and more efficient management of your projects and properties.

JHI believes in a partnership approach and takes a holistic view of your property portfolio. However, when managing a property, we pay attention to the finer details. We have a powerful range of tools and skills at our disposal to effectively participate in the strategic management and execution of your property needs.

Applying innovative thinking and actively involved in the industry, the executive team remains up-to-date with prime business opportunities in the marketplace, and is responsible for the day-to-day operations and marketing. They will continue to focus their efforts on the strategic selection of partner firms to further enhance JHI's services and business opportunities.

Marna van der Walt, CEO of JHI Properties:

"Through integrity, involvement and progressive thinking, JHI maintains a high level of corporate governance."

Vision

With our roots based in the South African market, our vision is to be a prime property partner in the markets in which we operate.

JHI Values

- *Confident*
- *Focused*
- *Progressive*
- *Act with Integrity*
- *Involved*

Service Offerings

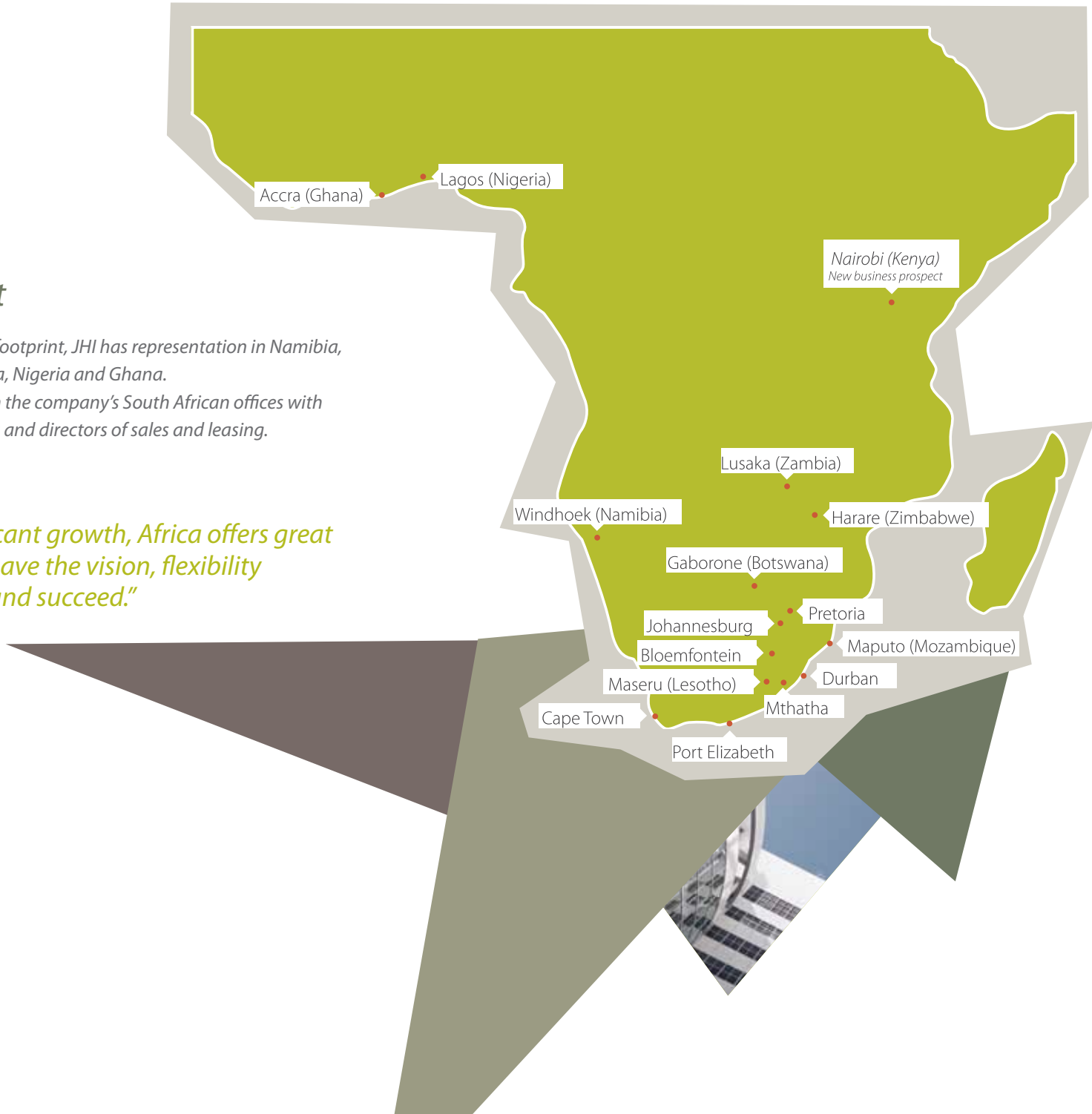
- *Property Management*
- *Retail Management & Leasing*
- *Research, Consulting and Valuations*
- *Broking Services*
- *Facilities Management*
- *Project Management*
- *Development Management*
- *Investment consulting*

Geographical Footprint

In addition to its extensive South African footprint, JHI has representation in Namibia, Zambia, Lesotho, Mozambique, Botswana, Nigeria and Ghana. These operations are fully supported from the company's South African offices with dedicated support services, business units and directors of sales and leasing.

Marna van der Walt:

"Poised on the brink of significant growth, Africa offers great opportunities for those who have the vision, flexibility and determination to adapt and succeed."



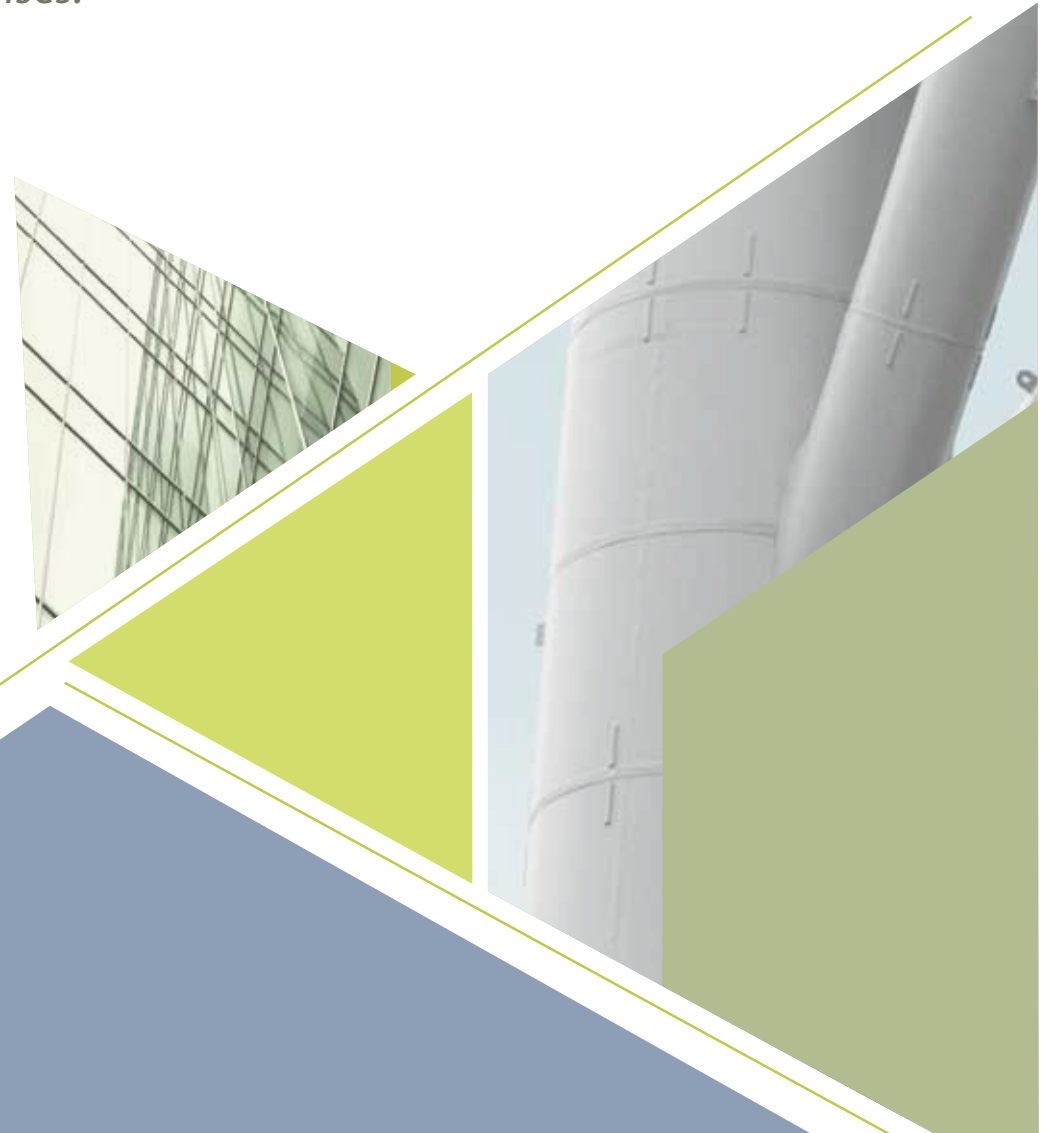
IST Platform

JHI provides a turnkey property management solution tailored to meet client requirements. This is made possible by the use of service oriented IST (Integrated Systems Technology).

The current JHI portfolio under management comprises:

- *Approximately R45 billion in asset value*
- *Approximately 1 600 buildings*
- *In excess of 14 000 tenants*
- *Approximately 6.9 million m² under management*
- *281 shopping centres with a total GLA of approximately 2.2 million and with high occupancy levels*
- *Office and industrial developments with a total GLA in excess of 5.7 million m²*
- *An estimated 430 industrial buildings, which include low and high grade industrial, warehousing, mini and maxi units, and hi-tech properties.*
- *Offices and offices parks comprising over 200 properties*

All buildings managed by JHI comply with the requirements of the Occupational Health & Safety Act.



Corporate Social Responsibility

Previously, the success of a company was measured by looking at its financial bottom-line. When investors evaluated potential investment options, they were essentially interested in whether the company was making money, and what the prospects were of it continuing to do so. In the last decade, the realisation that making money and being a sustainable business requires much more than focusing solely on profit has led to the development of the notion of a Triple Bottom-Line.

This concept recognises that the bottom-line should not solely reflect the economic return on investment of a business. Other assets, which deal with issues of environmental sustainability and social capital - ranging from labour practices to community upliftment, should also be included. The concept is underpinned by three societal objectives:

- Economic prosperity*
- Social responsibility*
- Environmental sustainability*

We believe that the ability of a business to persist in a truly sustainable state will result from producing a positive and balanced return on all three platforms of capital: economic, environmental and social.

Black Economic Empowerment (BEE) Credentials

JHI is dedicated to being a truly representative South African company, and as a Level 3 contributor, sets the industry benchmark for the transformation of established companies within the property industry.

In addition to our Property Charter and ownership credentials, other key focus areas include: employment equity and procurement, and skills transference via learner- and mentorships. In regard to employment equity, we seek structures through skills transfer processes to improve and engage previously disadvantaged individuals in senior management positions.

Of note is that of the total of 660 staff employed at JHI, 53% are female. 40% of the company's executive committee comprises women, while a third of senior management is female.

A Green Revolution

Marna van der Walt, CEO of JHI Properties:

“As a major group operating in South Africa and elsewhere in Africa, we have a moral responsibility to consider the future sustainability of the communities and environments with which we interact.”

A lack of resources such as energy and water provides a compelling reason for ‘green’ eco-sensitive living to become a priority for all.

In response to a rapidly growing need to foster environmental sustainability and energy conservation, JHI Properties, in collaboration with an energy consulting specialist, has formulated a comprehensive but simple ‘green strategy’ involving 18 categories which impact on the environment.

This strategy provides practical, applicable initiatives, with each action being evaluated in terms of expertise required, costs involved and benefits to the landlord, the occupier of the space, and the environment.

Why us?

JHI provides an unmatched depth of services and resource. With an infinite supply of real estate left in the world, we share a responsibility to find the best stewards for the protection and enjoyment of that real estate. We have the skills to unlock value from these property opportunities.

Johann Boshoff, Director Property Management:

“Our focus is on adding value in everything we do. We leverage our depth of skill and industry expertise to provide a comprehensive range of tailor-made solutions.”

● *‘Green leases’, ie leases containing a ‘green clause’ are already the norm in overseas countries such as Australia, as a means by which commercial property landlords and their tenants can work together to address the issue of reducing the carbon footprint of buildings.*

● *With some 14 000 existing buildings under management, JHI is ideally positioned to contribute to sustainable economic objectives and environmental responsibility in the property industry, by assisting asset managers and landlords who wish to incorporate ‘green clauses’ in their leases.*

Sean Liebenberg, Senior Manager, Facilities Management, for JHI Properties:

● *“The implementation of practical energy savings devices or interventions - whether structural, mechanical, electrical or behavioural – can achieve savings up to 25 % or more in commercial buildings.”*



Contact Details

South African Offices

JHI Place
2 Norwich Close
Sandton
Johannesburg
2196
Tel: 011 911-8000
Fax: 011 911-8146
Office hours : 08h00 to 17h00

Pretoria

Cnr Beatrix & Church Street
Arcadia
Pretoria
Tel: 012 401-4800
Fax: 086 678-0253
Office hours : 08h00 to 17h00

Durban

2nd Floor, Standard Bank Building
1 Milenium Boulevard
Umhlanga Rocka
Durban
4001
Tel: 031 534-2500
Office hours : 08h00 to 16h30

Cape Town

Shop F13
Willowbridge Shopping Centre
39 Carl Cronje Drive
Tyger Valley
7300
Tel: 021 943-1000
Fax: 021 914-0492
Office hours : 08h00 to 16h30

Bloemfontein

Shop 134
1st Floor
Cnr Maitland & Oosburger Streets
Bloemfontein
Tel: 051 430-2341
Fax: 051 430-2409
Office hours : 08h00 to 16h30

Namibia

4th Floor
Sanlam Centre
Independence Ave
Namibia
Tel: +9264 61 252 095
Fax: +9264 61 254 896
Office hours : 07h30 to 16h30

Mozambique

Av. 24 de Julho n 1277
Maputo
Tel: +258 21 303 244
Fax: +258 21 308 614
Office hours : 08h00 to 17h00

Port Elizabeth

Cnr Cape Road & CJ Langenhoven
Mutual Place
Ground Floor
Newton Park
Tel: 041 363 2440
Fax: 041 581 0856
Office hours : 08h00 to 16h30

Other Officers

Botswana: Gaborone
T: + 267 397 4334

Ghana: Accra
T: + 233 244 632 852

Kenya: Nairobi
(New business prospect)

Lesotho: Maseru
T: + 266 22 317 995

Mozambique: Maputo
T: + 258 21 303 244

Namibia: Windhoek
T: + 26 461 252 095

Nigeria: Lagos
T: + 234 1 738 8490

Zambia: Lusaka
T: + 260 211 228 682/3

Zimbabwe: Harare
T: + 263 4 8532 202

Website: www.jhi.co.za